

# MANAGEMENT AND SUPERVISION A.A.S.

61 Semester Credit Hours; Curriculum: 0226

This is a comprehensive degree that encompasses supervision, business, business law, accounting, marketing and computer application courses as well as 18 hours of general education requirements. Students will be eligible for jobs in management, supervision, customer service, and human resources.

**Note:** Refer to IAI General Education Courses page for guidelines on General Education course selection.

Code	Title	Hours
<b>General Education Requirements</b>		
<i>Area A — Communications</i>		
EGL 101	Composition I	3
Select one of the following:		3
EGL 102	Composition II	
EGL 111	Introduction to Business and Technical Writing (recommended)	
EGL 212	Technical Writing Applications	
SPE 103	Effective Speech (recommended)	
<i>Area B — Mathematics</i>		
Select one course from Area B (Mathematics) or Area C (Science) (MAT 111 recommended)		0-3
<i>Area C — Science</i>		
Select one course from Area B (Mathematics) or Area C (Science)		0-3
<i>Area D — Social and Behavioral Sciences</i>		
Select one course from a social or behavioral science discipline		3
<i>Area E — Humanities/Fine Arts</i>		
Select one course from a humanities or fine arts discipline		3
<i>Area F — Global Studies<sup>1</sup></i>		
Select one course that satisfies Global Studies requirement		0-3
<i>Area G — U.S. Diversity Studies<sup>2</sup></i>		
Select one course that satisfies U.S. Diversity Studies requirement		0-3
Other General Education credits: Select additional credits from Areas B, C, D, E, F or G if needed to meet 18-credit-hour minimum		0-3
<b>Total Hours</b>		<b>18</b>

<sup>1</sup> Students may take a Global Studies course that satisfies both Area F and another Area requirement.

<sup>2</sup> Students may take a U.S. Diversity Studies course that satisfies both Area G and another Area requirement.

Code	Title	Hours
<b>Major Requirements</b>		
BUS 101	Introduction to Business	3
MGT 101	Fundamentals of Supervision	3
MGT 118	Effective Management Communications	3
MGT 121	Principles of Management	3
MGT 205	Organizational Behavior	3
MGT 251	Practicum	3

MGT 276	Corporate Social Responsibility and Decision Making	3
MGT 288	Strategic Management	3
Select six credit hours from the following:		6
ACC 153	Principles of Financial Accounting	
ACC 154	Principles of Managerial Accounting	
GBS 101	Introduction to Global Business	
MKT 131	Principles of Marketing	
ECO 201	Principles of Macroeconomics	
ECO 202	Principles of Microeconomics	
Select four credit hours from the following:		4
CIS 103	Computer Software and Concepts	
CAB 135	Electronic Spreadsheets Using Excel	
CAB 235	Advanced Spreadsheets Using Excel	
Select nine credit hours from FIS, GBS, or MGT courses		9
<b>Total Hours</b>		<b>43</b>

## Program Learning Outcomes

1. Perform a SWOT analysis.
2. Define sources of power and be able to determine when to use.
3. Compare and Contrast transactional and transformational leadership.
4. Role play strategies to motivate stakeholder groups (e.g clients, employees, etc).